Personal Introductions



Desired Client Description

Age	□ 21–30 □ 31–45 □ 46–55 □ 56–65 □ 66+				
Marital Status	☐ Single ☐ First Marriage ☐ Other				
Age of Children	☐ Under 18 ☐ Over 18				
Occupation	 □ Executive □ Professional □ Business Owner □ Educator □ Technical □ Other 				
Income	☐ Under \$50,000 ☐ \$50,000-\$75,000 ☐ \$75,000-\$125,000 ☐ \$125,000-\$250,000 ☐ \$250,000-\$500,000 ☐ Over \$500,000				
Social Style	☐ Analytical☐ Driver☐ Expressive☐ Amiable				
Education	 ☐ High School Graduate ☐ Some College/University ☐ College/University Graduate ☐ Post Graduate 				
Residence	☐ Single Family Dwelling☐ Multiple Family Dwelling☐ Condo Owner☐ Renter				

Potential Introductions

Date	Client			
Note : This list is for our discussion and evaluation purposes ONLY. Without your written permission, no one will be contacted expressing your desire to introduce them to my services.				
Name	Notes	(A, B, C, D)		

Approved Personal Introductions

Date	Client		
Name	Address & Email Addr	ess	Phone
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	e in the initial contact, for the p	nission to contact the individuals listed about the leap Structure of introducing them to the Leap Structure.	
SIGNATURE OF CLIENT	DATE	SIGNATURE OF FINANCIAL PROFESS	IONAL DATE